

This spreadsheet can be used in a Sales Awards contest to show your salespeople prizes they could win by
 Use this worksheet to make your sales force aware of a sales promotion you are offering them
 Feel free to make any modifications to this spreadsheet to meet your needs.

Sales Awards Program

Here's how it works!

Earn fun and valuable gifts as you sell our products.

Sell 1 unit of [product], win a [sports bottle].

Sell 25 units of [product], get [a pair of inline skates].

Sell 100 units of [product], get a [stereo]...

Sell 500 units of [product], get a [60" TV]...

Sell 1,000 units of [product], get a [FREE trip to Hawaii]!

There's no competition. . . just reach the following milestones and you'll earn the gift!

[product / service]

\$60.00

Units to Sell

Revenue Goals

Prizes	Value	1	25	100	500	1000
Sports Bottle	\$5	\$60				
Inline Skates	\$295		\$1,500			
Stereo	\$795			\$6,000		
60" TV	\$3,950				\$30,000	
Trip to Hawaii	\$7,500					\$60,000
Total Prize Value!	\$12,545					