## Sales Representative's Weekly Report /Log

Use this log and keep track of your sales contacts and activities.

This report can be used as a personal information manager to facilitate the organization of your sales reps.

## [Company]

[Company Slogan]

[Address] [City, ST Zip] [Phone #], [Fax #]

## Sales Representative's Weekly Report/Log

Sales Representative: **Bob Jones**Week Beginning: 1/5/2009
Ending: 1/12/2009

|          |         |                 |              | Time Spent |         |         |             | Competition |            |            |
|----------|---------|-----------------|--------------|------------|---------|---------|-------------|-------------|------------|------------|
| Date     | Company | Person          | City         | Travel     | Waiting | Selling | \$          | Company     | Product or | Advantage? |
|          |         | Contacted       |              |            |         |         | Sold        |             | Service    | Disadv. ?  |
| 1/5/2009 | JIAN    | Burke Franklin  | Mill Valley  | 1.0        | 0.0     | 1.0     | \$ 5,000,00 | xyz company | Brand x    | none       |
| 1/3/2007 | 31/111  | Darke Trankiiii | iviiii vancy | 1.0        | 0.0     | 1.0     | ψ 0,000.00  | xyz company | Drana A    | none       |
|          |         |                 |              |            |         |         |             |             |            |            |
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|          |         |                 |              |            |         |         |             |             |            |            |
|          |         |                 |              | 1.0        | 0.0     | 1.0     | \$ 5,000.00 |             |            |            |